

**Role: Pro Vice-Chancellor Research and Enterprise**  
**Reports to: Vice-Chancellor**

### About the University

The University of Salford is a vibrant organisation with ambitious plans for the future. The University has developed into a truly global institution designed to carry out international quality education for all who can benefit and highly impactful, world-changing research and knowledge exchange.

Our university community now encompasses over 26,000 students, 2,800 staff and 200,000 alumni. We focus on fostering prosperity, enabling healthy living, building a sustainable environment and developing cutting edge creative and innovative practice. Our colleagues are critical in the development and delivery of our strategic vision; embodying our unique brand and acting as exemplars in demonstrating our philosophy and ethos in how we work.

Salford has a rich history and an exciting future; we sit at the heart of the Northern Powerhouse, and actively engage with stakeholders across the region to embed our industry collaboration activity, ensuring our students receive the best possible experience and are fit for their future beyond University.

Our belief in making a tangible contribution to industry and the economy through pioneering partnerships is critical to our identity. These partnerships deliver cutting-edge applied research, drive innovation and inform our teaching to ensure our graduates have the knowledge and skills to fulfil the future employability needs of the economy.

We have built upon our strong industrial heritage and have revolutionised our academic, enterprise research and teaching offer to increasingly embrace the economies ever changing needs through the development of our industry collaboration zones.

Whilst there has been significant transformation at the University of Salford in recent years, we remain true to our industrial roots with origins dating back to 1896 where, as the Royal Technical Institute, the University was established to provide a workforce that powered the Industrial Revolution. We may now have global reach, but remain passionate about having an impact in our local community, in Greater Manchester and the North West of England as a whole.

## Role Detail

## Role Purpose

The PVC Research and Enterprise will report to the Vice-Chancellor and lead the university strategy in research. The PVC Research and Enterprise primary area of responsibility is to develop and champion the vision and strategic direction of research within the University, maintaining and enhancing our quality, capacity and capability to deliver internationally recognised research that is strategically aligned to the overall University strategy

## Responsibilities

- As a member of the University Leadership team, operate in a pan-institutional capacity with a clear role to inspire and enable colleagues to succeed
- Provide strategic leadership for those in key research and knowledge transfer roles within the University
- Stimulate and facilitate widespread engagement in research and knowledge transfer activities through the provision of strategic oversight and direction of the University's research strategy
- Be the Institutional lead for the Research Excellence Framework, (REF), ensuring that the University works towards attaining its maximum potential
- Develop and implement policies and processes that ensure that the University attracts, develops and retains researchers of the highest quality, invests in early career research and creates an environment where scholarly activity and enterprise can thrive
- Develop and implement integrated plans and targets which support the wider objectives of the University, and position it to respond effectively to any future changes in research assessment and funding methodologies
- Secure, maintain and optimise research collaboration, partnerships and funding through inter-disciplinary research
- Develop innovative and progressive practice to enhance the University's research capability and capacity
- Develop strong networks that promote the viability and reputation of the University nationally and internationally, proactively engaging with a range of relevant stakeholders to enhance the overall reputation and credibility of research

- Be accountable for the financial management of research and report to the Vice-Chancellor and Council on the financial performance of the research portfolio
- Lead on our response and submission to the Knowledge Exchange Framework (KEF)
- Ensure the infrastructure and resources provided to support research are fit for purpose and support the maintenance and enhancement of research quality, transferability and commercialisation
- Work with the Pro Vice-Chancellor Student Experience to ensure that teaching at the University is research led and delivers a great student experience

### **University of Salford Generic Responsibilities**

- *Perform any other duties appropriate to the grade as may be required*
- *Comply with the personal health and safety responsibilities specified in the University Health and Safety policy;*
- *To engage with the University's commitment to put our students first and deliver services which are customer orientated, represent value for money and contribute to the financial and environmental sustainability of the University when undertaking all duties and aspects of the role.*
- *Promote equity and diversity for students and staff and sustain an inclusive and supportive study and work environment in accordance with University policy;*
- *To promote environmental sustainability in how we operate.*
- *This role detail is a guide to the work you will initially be required to undertake. It may be changed from time to time to meet changing circumstances. It does not form part of your Contract of Employment.*

## Person Specification

### Qualifications

	<b>The successful candidate should have:</b>	<b>Essential / Desirable</b>
1	A doctorate and relevant experience which reflects the senior nature of the appointment	E

### Background & Experience

	<b>The successful candidate should have:</b>	<b>Essential / Desirable</b>
2	Successful record of inspiring leadership, strategic development and general management in a higher education institution with experience of working as part of a senior leadership team either at University level or within a School with an understanding of University governance structures and processes	E
3	First-rate intellectual standing with evidence of academic distinction, with the requisite track record of success to operate credibly within a progressive academic environment and engender the respect of both academics and professional practitioners;	E
4	An excellent and demonstrable track record of achievement in research	
5	Significant experience of enabling complex multi-faceted resources - people, physical and financial;	E
6	A highly effective planner with experience of leading policy development, turning strategy into reality, managing uncertainty and driving sustained improvements in performance;	E
7	Evidence of success in innovation in academic provision, including the development and introduction of new or revised areas of relevant research excellence;	E
8	Evidence of having co-created productive networks and partnerships, both in the UK and overseas, combined with a strong record of developing and managing strategic research relationships across business, industry and other related stakeholders	E

## Knowledge

	<b>The successful candidate should have demonstrable knowledge of:</b>	<b>Essential/ Desirable</b>
9	A demonstrable understanding of emerging national and global trends in government and higher education policy and their implications for the UK university system, particularly in terms of student recruitment;	E
10	Demonstrable experience of the development of strategic interventions in research and their effective implementation at institutional level	E
11	A commitment supporting people development and the organisational values and behaviours that underpin Salford's commitment to success;	E

## Skills & Competencies

	<b>The successful candidate should demonstrate:</b>	<b>Essential/ Desirable</b>
12	The ability to think strategically in the context of the changing external environment, specifically in response to research policy and knowledge exchange across a range of disciplines	E
13	Aligning first class communication skills and a collaborative leadership approach; with high levels of self-awareness and proven ability to empower and engage staff;	E
14	An unquestionable track record of integrity, openness and honesty with a strong and demonstrable commitment to inclusion and diversity throughout the institution;	E
15	The capability to work flexibly and enable efficiently in a complex and fast paced environment;	E
16	Excellent pro-active strategic thinking and problem-solving skills, with the ability to formulate clear decisions that command support and encourage a daring attitude;	E
17	Enterprising, with the ability and willingness to take calculated risks;	E
18	A commitment to genuine engagement with students within an exceptional learning environment, ensuring that the University meets their expectations for an outstanding experience;	E
19	Politically and commercially astute with an ability to engage with a broad range of external stakeholders, at all levels, on a regional, national and international basis;	E
20	Outstanding written, oral communication and advocacy skills;	E

**In addition to this JD and specification candidates can view see the research impact report and use the other job packs for wider contextual information on the University.**